

circulee × Globant

SUCCESS STORY

Our advantages:



Save approx.
50% IT costs



Free MDM
management



Up to 48 months
warranty



Fast
delivery

How Globant improved 3 areas of its business with just one right decision:

CO₂
savings



20,000 kg

(Equivalent to approx.
47 domestic flights)

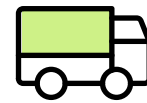
Cost
savings



40%

(Compared to the price
of new devices)

Reduction in
delivery time



-80%

(From 14 days to 72
hours)

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Introduction



Thanks to its business model, circulee can offer top-quality refurbished IT hardware. Their efficiency and customer service are outstanding, and their technical expertise makes them a dependable choice whenever needed.

Ignacio Junquera Belzunce

EMEA BUYER AT GLOBANT



Globant, founded by Martín Migoya, Guibert Englebienne, Martín Umaran and Néstor Nocetti in Buenos Aires in 2003, is a "digital native" organisation. It carries out digital transformation for well-known clients such as Google, Rockwell Automation, Electronic Arts, Santander and many other companies.



25

Countries



27,000

Professionals

Their success story has been presented as best practice at renowned universities such as Harvard, MIT and Stanford. Globant holds the title of "Worldwide Market Leader in CX Improvement Services" (IDC MarketScape report).

In addition, its membership in the Cybersecurity Tech Accord underlines its commitment to innovative solutions and cements its position as a reliable partner in the dynamic digital landscape.

The challenges



Improving sustainability and efficiency

As a leading global IT service provider with high sustainability standards, Globant was looking for a reliable IT partner that could combine cost and resource efficiency and guarantee pan-European coverage.

It was also important for Globant to find a partner who could work with existing procurement and deployment processes without having to adapt them.



Increase speed and flexibility

Globant, one of the largest IT consulting companies in the world, with a presence in more than 25 countries. Its more than 25,000 employees travel to customers and are always mobile. IT hardware has to work and be available everywhere and at all times.

Speed and flexibility play an enormous role for Globant's purchasing and IT administration departments. New employees must be quickly equipped with new hardware and replacement devices must be delivered in a very dynamic setup. Worldwide!

This resulted in very clear requirements for an IT partner in terms of agility and implementation strength - a partner who could effectively support the business model.



Facilitate remote IT management

Globant is organised throughout Europe. Employees and offices are managed centrally from the headquarters in Spain. There, a lean IT team looks after thousands of consultants in all countries.

Thanks to the use of a modern MDM system, devices are loaded with software and configured remotely. Such an efficient setup only works with a hardware partner that has the appropriate processes and technology, but can also cope with the geographical complexity.

Solutions



Green IT - Efficient and affordable

Globant has opted for circulee to source and deploy remanufactured IT hardware (especially laptops) across the EU. To date, the company has saved around 20 tonnes of CO₂ without any loss of performance or productivity. In addition to reducing CO₂ emissions (70-80%), Globant has been able to cut hardware procurement costs by around 40%.



High availability throughout Europe

circulee supplies Globant's employees and offices in several EU countries. Speed and service quality are extremely important. A laptop that does not reach a consultant or customer on time typically means a financial loss. circulee manages to meet the high demands of Globant's purchasing and IT admin teams. Through highly digitalised processes and an internationally-focused service model, all devices were delivered quickly and reliably across the EU. circulee's model allows Globant to register the refurbished hardware directly in its MDM system. This enables 100% remote deployment!




Your personal contact, at any time

As a service company, Globant expects professional and consistent service. The circulee support is available to Globant's IT team when delivery addresses change or there is a short-term requirement. Globant's IT administration can access support digitally via the circulee Cockpit, as well as all invoices and technical information. At any time.



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